



## **DAY ONE — Wednesday, 16 March**

- 8 a.m. Registration and Coffee
- 9 a.m. **ZONES A,B & C: Welcome Remarks by the Vice President for Administration and Corporate Management**
- 9:15 a.m. **ZONES A,B & C: "Introducing the Asian Development Bank (ADB)" by the Director General, Operations Services and Financial Management Department**  
A brief description of ADB's strategic priorities and business opportunities.
- 9:45 a.m. Coffee Break
- 10 a.m. **ZONES A,B & C: The ADB PROCUREMENT SYSTEM**  
An introduction to applicable ADB policies and procedures for procurement of goods, works, and for the recruitment of consultants informing participants on the advantages of ADB-financed contracts, where to locate ADB opportunities, and how to maximize the participants' ability to win ADB-financed contracts (e.g., dos and don'ts).
- 10 a.m. - **Recruitment of Consultants**
- 11:15 a.m. - **Procurement of Goods and Works**
- 12:30 p.m. Lunch Break
- 2 p.m. **OPPORTUNITIES BY SECTOR**  
Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- 2 p.m. **ZONES A & B: Energy**  
**ZONE C: Agriculture and Natural Resources**
- 3:30 p.m. Coffee Break
- 3:45 p.m. **ZONES A & B: Water and Municipal Infrastructure**  
**ZONE C: Public Management and Finance**
- 5:30 p.m. **NETWORKING COCKTAILS — Executive Dining Room**

## **DAY TWO — Thursday, 17 March**

- 9 a.m. **OPPORTUNITIES BY SECTOR (continued)**  
Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- 9 a.m. **ZONES A & B: Transport and ICT**  
**ZONE C: Health and Education**
- 10:30 a.m. Coffee Break
- 10:45 a.m. **ZONES A & B: THEMATIC OPPORTUNITIES**  
Brief presentations on opportunities in key thematic areas including Climate Change and Public-Private Partnerships (PPPs).
- 11:45 a.m. **ZONES A & B: ANTICORRUPTION AND INTEGRITY**
- 12:30 p.m. Lunch Break
- 2 p.m. **ZONES A & B: CONSULTANTS' CLINIC**  
An interactive discussion of common consultants' issues, a detailed presentation on the Consultant Management System (CMS), and specific case studies.
- 4:30 p.m. **ZONES A & B: OPPORTUNITIES FOR CIVIL SOCIETY AND NON-GOVERNMENT ORGANIZATIONS**
- 4:30 p.m. **ZONE C: OPPORTUNITIES FOR THINK-TANKS, INSTITUTES, ACADEMIA, AND CENTERS OF EXCELLENCE**
- 5:30 p.m. **END OF PROGRAM**

### **\*NOTES:**

1. ADB procurement experts will be available on Days 1 and 2 to meet with participants on a first come, first served basis.
2. Meetings with sector focal points from project departments of ADB may be arranged, depending on availability, upon receipt of email confirmation of registrations about a week after the registration deadline.
3. A list of confirmed registrants including contact details will be emailed about a week after the registration deadline. Confirmed participants are encouraged to correspond and set up meetings among themselves.
4. A participants' networking lounge will be available to participants for the entire duration of the Business Opportunities Fair. This will provide a venue for face-to-face introductions, information exchange, and to explore possible areas of cooperation.